



*The Art of the*

# TRADE DEAL

QUANTIFYING THE BENEFITS OF  
A TPP WITHOUT THE UNITED STATES

CANADAWEST  
FOUNDATION

TRADE  
& INVESTMENT  
CENTRE

JUNE 2017

CARLO DADE & DAN CIURIAK  
*with* ALI DADKHAH & JINGLIANG XIAO

## CANADA WEST FOUNDATION

*cwf.ca*

The Canada West Foundation focuses on the policies that shape the West, and by extension, Canada. Through our evidence-based research and commentary, we provide practical solutions to tough public policy challenges facing the West, and Canada as a whole, at home and on the global stage.

This report was prepared by Carlo Dade and Dan Ciuriak, based on economic modelling done by Curiak Consultants. The ideas in this paper were tested at a roundtable of trade experts and practitioners in Vancouver, B.C. We would like to thank the participants at the roundtable, which included Dr. Deborah Elms of the Asian Trade Centre based in Singapore.

The authors also sought comment from a wide group of people in addition to those attending the roundtable. Any errors or omissions are the responsibility of the authors. The opinions expressed in this report are those of the authors and not necessarily those of the working group participants or Canada West Foundation's Board of Directors, advisers or funders.

Permission to use or reproduce this report is granted for personal or classroom use without fee and without formal request, provided that it is properly cited. Copies are available for download from the Canada West Foundation website at *cwf.ca*.

This study draws on the study commissioned by the Canada West Foundation:

Ciuriak, Dan, Ali Dadkhah and Jingliang Xiao. 2017. "Quantifying the TPP Without the United States," Ciuriak Consulting Research Report.

## 2016-17 PATRONS

Trade & Investment Centre

Arthur J.E. Child Foundation Endowment  
Fund at the Calgary Foundation

CN

Government of Alberta,  
Ministry of Culture and Tourism

Government of Manitoba

Government of Saskatchewan, Crown  
Investments Corporation of Saskatchewan

Government of Saskatchewan,  
Ministry of the Economy

Max Bell Foundation

The Mosaic Company

N. Murray Edwards

Port of Vancouver

Prince Rupert Port Authority

The Canada West Foundation uses environmentally responsible paper and printing practices in the production of its publications.



© Canada West Foundation

ISBN 978-1-927488-50-8

Canada West Foundation is a registered Canadian charitable organization incorporated under federal charter. (#11882 8698 RR 0001)



## CONTENTS

---

- 02** EXECUTIVE SUMMARY
- 09** INTRODUCTION
- 12** BACKGROUND
- 15** FRAMEWORK FOR QUANTITATIVE ANALYSIS
- 20** THE TPP POLICY SHOCK
- 23** RESULTS
- 34** DISCUSSION & CONCLUSIONS
- 36** BIBLIOGRAPHY